

***SAMPLE
BUSINESS EDUCATION
PROGRAM
STANDARDS***

Missouri Department of Elementary and Secondary Education, June 2002

SAMPLE BUSINESS EDUCATION PROGRAM STANDARDS

INTRODUCTION

Program assessment should be a continual process within educational institutions. Assessment of individual programs is an integral part of a school district's plan to evaluate the overall effectiveness and/or efficiency of the district's programs and services. The assessment process provides information vital to determining the extent to which the district's goals and objectives are being met.

The program standards in this document correlate to the standards adopted for the Missouri School Improvement Program (MSIP). This document can be used to help meet the MSIP standard that requires an accountability system to assess student progress and program effectiveness for career education programs. It also contributes to the MSIP standard which requires a written, district wide procedural plan which coordinates the evaluation of the overall effectiveness and/or efficiency of the district's programs and services. The assessment of business programs should be an integral part of the school district's MSIP review and development of the district's Comprehensive School Improvement Plan.

This evaluation document is designed to guide teachers, administrators, program advisory committee members, or other individuals/groups in assessing Business Education programs. Although the objective of any evaluation process is improvement, some specific uses of this program evaluation model could include:

1. An annual program evaluation involving identification of strengths and areas needing improvement, resulting in short- and long-term plans for program improvement.
2. Preparation of an annual report of the program to the Board of Education.
3. A program review in preparation for a Missouri School Improvement Review.
4. Guidance in the development of the program, courses and needed program revisions.
5. Orientation of administrators to the expectations of a quality Business Education program.
6. A guide for teachers new to the program area.
7. Professional development for teachers.

**BUSINESS EDUCATION
PROGRAM IMPROVEMENT SUMMARY PROFILE**

School _____

Date _____

	Number of Standards	Number Met
1. Resource	4	
2. Curriculum	3	
3. Instruction	7	
4. Career & Technical Student Organization	2	
5. Instructional Climate	1	
6. Guidance	3	
7. Professional Development	1	
8. Program Administration	6	
9. Facilities	1	
10. Performance	7	

Reviewers(s) _____

BUSINESS EDUCATION PROGRAM STANDARDS

RESOURCE STANDARDS

1. A The program offers a coherent sequence of courses leading to occupational competence.	___ Met ___ Not Met
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- | | Yes | No |
|--|--------------------------|--------------------------|
| • The program offers at least 3 courses. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The program offers at least 3 units of credit. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Supervised Business Experience or internship is an optional course for students enrolled in the program. | <input type="checkbox"/> | <input type="checkbox"/> |

1. B The teacher has a valid renewable teaching certificate for the program area.	___ Met ___ Not Met
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|--|--------------------------|--------------------------|
| • The district has on file a current teaching certificate for the teacher for the program area. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher maintains a file containing documentation of completion of the requirements for renewal of the teaching certificate. | <input type="checkbox"/> | <input type="checkbox"/> |

1. C Course offerings are appropriate for meeting the needs of students and employers.	___ Met ___ Not Met
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- | | | |
|--|--------------------------|--------------------------|
| • Course offerings are based on enrollment trends, student interest surveys, and employment needs. | <input type="checkbox"/> | <input type="checkbox"/> |
|--|--------------------------|--------------------------|

1. D Class size is appropriate for the program area.	___ Met ___ Not Met
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- | | | |
|---|--------------------------|--------------------------|
| • Class size does not exceed 28. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The number of students enrolled in the supervised business experience component does not exceed 15 for each period of teacher supervision time. | <input type="checkbox"/> | <input type="checkbox"/> |

Comments on Resource Standards:	Number of Standards Met: _____

PROCESS STANDARDS

2. Curriculum

2. A The program has a written curriculum and services to meet the needs of students. The curriculum is congruent with the overall philosophy of the program.	___ Met ___ Not Met
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- | | Yes | No |
|---|--------------------------|--------------------------|
| • The written curriculum is formally adopted by the board | <input type="checkbox"/> | <input type="checkbox"/> |
| • The written curriculum guide includes the following components: | | |
| °rationale which relates the program goals to the district's mission and philosophy | <input type="checkbox"/> | <input type="checkbox"/> |
| °a general description of the content of the program | <input type="checkbox"/> | <input type="checkbox"/> |
| °general goals for graduates in the program area | <input type="checkbox"/> | <input type="checkbox"/> |
| °cross references to the knowledge (content), skills and competencies (process) students need to meet the goals established by the district and the Show Me Standards | <input type="checkbox"/> | <input type="checkbox"/> |
| • Curriculum and instructional strategies have been developed which integrate academic and career education competencies. | <input type="checkbox"/> | <input type="checkbox"/> |

2. B The curriculum has been developed with appropriate input and is reviewed on an annual basis.	___ Met ___ Not Met
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- | | | |
|--|--------------------------|--------------------------|
| • The curriculum guide is utilized by staff planning the instructional program and in the delivery of educational services. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Systematic procedures are in place to evaluate and revise the curriculum regularly based on actual student needs and indications of student mastery. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The curriculum is articulated through grade levels and common subject areas to ensure continuity of learning.. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The curriculum is reviewed annually and revised as necessary to reflect changes occurring in industry, student needs, and instructional technology. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Resources in the community are used to enrich the curriculum. | <input type="checkbox"/> | <input type="checkbox"/> |

2. C Learner outcomes and competencies for each course are clearly stated.	___ Met ___ Not Met
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- | | | |
|--|--------------------------|--------------------------|
| • The curriculum for each course/program has identified competencies organized as units of instruction, with appropriate assessment methods and resources. | <input type="checkbox"/> | <input type="checkbox"/> |
|--|--------------------------|--------------------------|

Comments on Curriculum Standards:	Number of Standards
	Met: _____

3. Instruction

3. A Classroom instruction is congruent with the written curriculum.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- | | Yes | No |
|---|--------------------------|--------------------------|
| • Daily lesson plans derived from the curriculum guide are used to direct the educational process. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher is instructed in the use of non-biased practices and language which has been reinforced by policies, procedures and/or on-going awareness training to recognize racial, cultural, gender, or disability bias in curriculum and instructional practices. | <input type="checkbox"/> | <input type="checkbox"/> |

3. B Students have the opportunity to participate in Supervised Business Experience.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met <input type="checkbox"/> NA
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- | | | |
|--|--------------------------|--------------------------|
| • Students are enrolled in both the class and the supervised employment simultaneously. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Training stations are appropriate for the occupational area of the program. | <input type="checkbox"/> | <input type="checkbox"/> |
| • There is a written Instructional Management Plan between the school and the training sponsor on file for each student. | <input type="checkbox"/> | <input type="checkbox"/> |
| • There is a written training agreement between the school and the training sponsor on file for each student. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher provides both in class instruction and supervision. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher has extended employment based on the number of students participating in the supervised business experience component. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher has adequate supervision time in his/her schedule based on the number of students participating in the supervised business experience component. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Evaluation of students on the job includes occupationally specific skills as well as general workplace readiness. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher provides frequent supervision at the training station. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher closely screens and approves training stations. | <input type="checkbox"/> | <input type="checkbox"/> |
| • There is evidence that the supervised business experience component of the program has the support of the counselors, administrators and business community. | <input type="checkbox"/> | <input type="checkbox"/> |

3. C The program provides students with assistance in the transition to the workplace and/or continued education.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- | | | |
|--|--------------------------|--------------------------|
| • Worksite educational opportunities (job shadowing, experiential education, internships, etc.) are available. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Articulation agreements have been implemented with postsecondary institutions and/or with other community resources, where applicable. | <input type="checkbox"/> | <input type="checkbox"/> |

3. D Sufficient breadth and depth of instruction is provided in the classroom to meet the	<input type="checkbox"/> Met
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needs of all learners.	___ Not Met
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- | | Yes | No |
|--|--------------------------|--------------------------|
| • Varied instructional strategies are used to address all learning styles. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Coordination procedures have been developed to insure appropriate instruction, review, and reinforcement for individual students served by special/support programs. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Students are provided appropriate support services (including supplementary aids and accommodations, when needed) to enter and succeed in the career education program. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher is knowledgeable about special/support programs offered by the district, and actively participates in the Individual Education Plan/Career Education Plan process. | <input type="checkbox"/> | <input type="checkbox"/> |

3. E The teacher monitors student progress toward course objectives and learner outcomes.	___ Met ___ Not Met
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- | | | |
|--|--------------------------|--------------------------|
| • Program and/or course objectives, assessment methods and performance expectations are shared with students and parents/guardians prior to instruction. | <input type="checkbox"/> | <input type="checkbox"/> |
| • An instructional management system exists for reporting student and class mastery of curriculum competencies. | <input type="checkbox"/> | <input type="checkbox"/> |

3. F The teacher and students have access to resources to effectively implement the curriculum of the program.	___ Met ___ Not Met
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- | | | |
|---|--------------------------|--------------------------|
| • Resources in the community are utilized to enrich the curriculum. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Procedures are in place for the periodic updating and replacement of instructional materials. | <input type="checkbox"/> | <input type="checkbox"/> |

3. G Equipment for the program supports the curriculum and instructional process.	___ Met ___ Not Met
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- | | | |
|---|--------------------------|--------------------------|
| • Appropriate instructional technology is available for students and staff. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Equipment is in good repair and proper working order. | <input type="checkbox"/> | <input type="checkbox"/> |
| • There are procedures for reporting and requesting repairs, and repairs are made promptly. | <input type="checkbox"/> | <input type="checkbox"/> |

Comments on Instruction Standards:	Number of Standards Met: _____

4. Career and Technical Student Organization

4. A Students are provided an opportunity to participate in FBLA as part of the program.	___ Met ___ Not Met
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- | | Yes | No |
|--|--------------------------|--------------------------|
| • FBLA is an integral part of the program operation. | <input type="checkbox"/> | <input type="checkbox"/> |
| • FBLA is under the supervision of the program teacher. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The administration provides recognition and support for FBLA. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Resources are provided for the students and the teacher to participate in FBLA activities. | <input type="checkbox"/> | <input type="checkbox"/> |

4. B There is a program of activities developed for the year which includes school and community service projects, leadership development activities, and the competitive events program.	___ Met ___ Not Met
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- | | | |
|---|--------------------------|--------------------------|
| • A program of activities is developed annually by students and the teacher and is based upon the goals, objectives, and curriculum of the program. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The program of activities includes a series of activities scheduled throughout the school year. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The FBLA program of activities directly supports achievement of curriculum competencies. | <input type="checkbox"/> | <input type="checkbox"/> |

Comments on Career and Technical Student Organization Standards:	Number of Standards
	Met: _____

5. Instructional Climate

5. A The instructional climate for the program is conducive to learning and emphasizes the capabilities of each student and the worth of all students.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- | | Yes | No |
|--|--------------------------|--------------------------|
| • The teacher holds high expectations for teaching and student learning. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Attendance by students and staff is high. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher accepts the responsibility of reducing student failure and promoting student success. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Each student is given the opportunity to succeed in school. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Student work is displayed in the classroom and the building. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The classroom is orderly; standards of conduct are understood by everyone and enforced consistently. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Classroom organization provides for optimum use of instructional time, equipment, and resources. | <input type="checkbox"/> | <input type="checkbox"/> |

Comments on Instructional Climate Standards:	Number of Standards Met: _____

6. Guidance

6. A The program has sequential activities designed to assist students with making career and educational choices.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- | | | |
|---|--------------------------|--------------------------|
| • Educational/career information resources are readily available to students. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The counseling staff provides classroom instruction on career development topics. | <input type="checkbox"/> | <input type="checkbox"/> |

6. B A recruitment plan is implemented for the program.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- | | | |
|--|--------------------------|--------------------------|
| • Recruitment efforts are focused on the needs, interests, and career objectives of the students in response to the needs of the business community. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The recruitment plan seeks to enroll students that are representative of the total school population. | <input type="checkbox"/> | <input type="checkbox"/> |

6. C The admissions policy for the program adheres to the philosophy and goals of the school.	___ Met ___ Not Met
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- | | Yes | No |
|--|--------------------------|--------------------------|
| • Students enrolled in the program have an interest in the career area and the ability to benefit from the program. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher obtains assistance from the guidance staff and others within the school for recruiting and selecting students. | <input type="checkbox"/> | <input type="checkbox"/> |
| • All students have equal access to the program and its activities. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Program enrollment is representative of the total school population with respect to race, gender, and disability. | <input type="checkbox"/> | <input type="checkbox"/> |

Comments on Guidance Standards:	Number of Standards Met: _____

7. Professional Development

7. A Professional growth is a continuous process of refining skills and keeping current with new developments in the fields of education and business.	___ Met ___ Not Met
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|--|--------------------------|--------------------------|
| • The teacher prepares and follows an annual plan for professional growth and development. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher participates in technical and professional activities to update knowledge and skills. | <input type="checkbox"/> | <input type="checkbox"/> |
| • Time is provided to staff as an encouragement to participate in staff development activities. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher has been trained, within the last three years, in recognizing the signs and symptoms of substance abuse and has been trained in implementing the district's intervention strategies. | <input type="checkbox"/> | <input type="checkbox"/> |
| • The teacher is encouraged to maintain membership in and participate in professional organizations. | <input type="checkbox"/> | <input type="checkbox"/> |

Comments on Professional Development Standards:	Number of Standards Met: _____

8. Program Administration

8. A The program has a written statement of educational mission and overall goals.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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Yes No

- The statement of mission and goals includes the purpose and goals established for the program area. ☐ ☐
- Provisions are made for the periodic review and appropriate modification of the program goals to reflect current conditions with input from students, parents, and community representatives. ☐ ☐
- The mission and goals reflect the needs of all students, the labor market and the community. ☐ ☐

8. B There is a written plan to evaluate the effectiveness of the program.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- Measurable objectives identified for each career education program. ☐ ☐
- Established performance measures for each measurable objective. ☐ ☐
- An acceptable level of performance has been determined for each measure. ☐ ☐
- An established procedure for gathering, analyzing, and reporting data relevant to each measure of performance. ☐ ☐
- An established procedure for reporting the outcomes and corrective action (if necessary) for all measurable objectives for each career education program. ☐ ☐

8. C There is a written set of policies and procedures which guide operations of the program.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- Written policies are in place for the program, and shared with students and parents. ☐ ☐
- There is provision for periodic review of the policies by the teacher, administrators, and students. ☐ ☐
- The program is in compliance with policies and standards established by state and federal education agencies. ☐ ☐

8. D There are procedures in place to ensure efficient financial management and accountability.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
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- The teacher provides input for determining the program budget. ☐ ☐
- An accounting system is in place to provide for the complete and systematic recording of all funds received and expended, and appropriate school accounts are utilized. ☐ ☐
- An inventory of equipment purchased with state and/or federal funds is maintained for the program. ☐ ☐

8. E An advisory committee provides community input and support for the program.	___ Met ___ Not Met
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Yes No

- An advisory committee has been established and is active. ☐ ☐
- The advisory committee has a written program of activities and a record of all meetings. ☐ ☐
- The advisory committee membership is appropriate for the program area. ☐ ☐

8. F The teacher systematically and frequently provides information to various groups about the activities of the program.	___ Met ___ Not Met
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- A written plan provides guidance for providing information to various groups. ☐ ☐
- The teacher maintains open communications with local media and school district public information staff. ☐ ☐
- The teacher participates in local community organizations and activities. ☐ ☐

Comments on Program Administration Standards:	Number of Standards Met: _____

9. Facilities

9. A Facilities are healthful, adequate in size, clean, well-maintained and appropriate to house the program.	___ Met ___ Not Met
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- The program is housed in appropriate facilities. ☐ ☐
- Adequate maintenance services are provided to maintain all educational facilities in a clean, safe and orderly state. ☐ ☐
- All observed safety and emergency devices are in place and operational. ☐ ☐
- Staff members and students are trained in the safe and proper use of all safety and emergency devices where applicable. ☐ ☐

Comments on Facilities Standards:	Number of Standards Met: _____

PERFORMANCE STANDARDS

10. A All students enrolled in the program demonstrate mastery of at least eighty percent (80%) of the curriculum competencies identified by the program.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
10. B All students enrolled in the program demonstrate mastery or gain in basic and advanced academic skills in mathematics, communication arts, science, and social studies.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
10. C The placement rate for students completing the program into employment, further Education or training, or military training is at least eighty-five percent (85%).	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
10. D The placement rate for students completing the program into <i>related</i> employment or education is at least sixty-five percent (65%).	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
10. E The percent of school graduates who complete the program is at a high level or is increasing.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
10. F The percent of students enrolled in the program who drop out of school is smaller than the drop out percent for the school in general.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
10. G The percent of students enrolled in the program who are in regular daily attendance is higher than the percent for the school in general.	<input type="checkbox"/> Met <input type="checkbox"/> Not Met
Comments on Performance Standards:	Number of Standards Met: _____

STRENGTHS: Summarize below the major strengths of the program, citing the related standard.

CONCERNS: Summarize below major concerns for the program, citing the related standard.

GENERAL COMMENTS OR SUGGESTIONS FOR PROGRAM IMPROVEMENT: